

CONFLICT OF INTEREST IN GLOBAL, PUBLIC AND CORPORATE GOVERNANCE

Conflict of interest occurs at all levels of governance, ranging from local to global, in both the public and the corporate and financial spheres. There is increasing awareness that conflicts of interest may distort decision-making processes and generate inappropriate outcomes, thereby undermining the functioning of public institutions and markets. However, the current worldwide trend towards regulation, which seeks to forestall, prevent and manage conflicts of interest, has its price. Drawbacks may include the stifling of decision-making processes, the loss of expertise among decision-makers, and a vicious circle of distrust. This interdisciplinary and international book addresses specific situations of conflict of interest in different spheres of governance, particularly in global, public and corporate governance.

ANNE PETERS is Professor of Public International Law and Dean of Research of the Law Faculty at the University of Basel and the Vice-president of the board of the Basel Institute on Governance. She is also a member of the Council of Europe's Commission for Democracy through Law (Venice Commission) in respect of Germany, and she currently serves as the President of the European Society of International Law.

LUKAS HANDSCHIN is Professor of Commercial, Company and Accounting Law at the University of Basel and an attorney at law in a Zurich law firm. He is also a member of the board of the Basel Institute on Governance and of the board of the Swiss Association for Sports Law.





CONFLICT OF INTEREST IN GLOBAL, PUBLIC AND CORPORATE GOVERNANCE

Edited by
ANNE PETERS
and
LUKAS HANDSCHIN
assistant editor
DANIEL HÖGGER





> CAMBRIDGE UNIVERSITY PRESS Cambridge, New York, Melbourne, Madrid, Cape Town, Singapore, São Paulo, Delhi, Mexico City

Cambridge University Press The Edinburgh Building, Cambridge CB2 8RU, UK

Published in the United States of America by Cambridge University Press, New York

www.cambridge.org Information on this title: www.cambridge.org/9781107029323

© Cambridge University Press 2012

This publication is in copyright. Subject to statutory exception and to the provisions of relevant collective licensing agreements, no reproduction of any part may take place without the written permission of Cambridge University Press.

First published 2012

Printed in the United Kingdom at the University Press, Cambridge

A catalogue record for this publication is available from the British Library

Library of Congress Cataloging-in-Publication Data

Conflict of interest in global, public and corporate governance / edited by Anne Peters and Lukas Handschin; assistant editor, Daniel Högger.

pages cm ISBN 978-1-107-02932-3 (Hardback)

1. Corporate governance—Law and legislation 2. Conflict of interests. I. Peters, Anne, 1964— editor of compilation. II. Handschin, Lukas, editor of compilation.

K1327.C655 2012 346'.0664–dc23 2012015925

ISBN 978-1-107-02932-3 Hardback

Cambridge University Press has no responsibility for the persistence or accuracy of URLs for external or third-party internet websites referred to in this publication, and does not guarantee that any content on such websites is, or will remain, accurate or appropriate.



CONTENTS

List of figures viii
List of tables ix
List of contributors x
Preface xiii
List of abbreviations xv

PART I General

1 Conflict of interest as a cross-cutting problem of governance 3

2 Conflict of interest from the perspective of the sociology of organised action 39

ERHARD FRIEDBERG

3 Empirical research on conflict of interest: a critical look
MICHAEL DAVIS
54

PART II Global governance

- 4 Conflict of interest of international civil servants 63
 AUGUSTE NGANGA MALONGA
- 5 How to start thinking about conflict of interest in global governance? 85

 RENÉ URUEÑA
- 6 Conflict of interest in international investment arbitration 103

AUGUST REINISCH AND CHRISTINA KNAHR

v



vi	CONTENTS
7	Conflict of interest in universal human rights bodies 125
	MICHAL DAVALA
	PART III Public governance
8	Conflict of interest and administrative law 145
	JEAN-BERNARD AUBY
9	Conflict of interest and the administration of public affairs – a Swiss perspective 159
	BENJAMIN SCHINDLER
10	A dilemma in the separation of powers: public servants as legislators 177
	THOMAS BRAENDLE AND ALOIS STUTZER
11	Politicians as judges? Conflict of interest in Swiss Parliament during decisions on the validity of popular initiatives 198
	ANNA CHRISTMANN
12	Private vices, public benefits? Small town bureaucratisation in Namibia 217
	GREGOR DOBLER
13	Conflict of interest of heads of state: the example of Madagascar 233
	JAN CHRISTOPH RICHTER
	PART IV Corporate and financial governance and the professions
14	Conflict of interest: compliance and its contribution to corporate governance in the financial services sector 255 MONIKA ROTH
15	Conflict of interest and the furore over banker compensation 272
	ANDREW STARK
16	Conflict of interest related to management and board payments – profit-based remuneration systems make things worse 288
	LUKAS HANDSCHIN



CONTENTS vii

- 17 Taking conflict of interest in corporate law seriously direct and indirect rules addressing the agency problem 308

 RASHID BAHAR AND ANTOINE MORAND
- 18 Conflict of interest at the bedside: surrogate decision-making at the end of life 334

SUSAN P. SHAPIRO

PART V Conclusion

Managing conflict of interest: lessons from multiple disciplines and settings 357

ANNE PETERS

Bibliography 422 Index 453



FIGURES

10.1	Fractions of public servants elected to national parliaments 181	
	Fraction of public servants in the Länder parliaments of North Rhine-West	phalia
	Baden-Württemberg and Bavaria between 1946–2008 187	1
11.1	Conflict of interest resulting from multiple institutional roles 201	
11.2	Percentage of parliamentarians that voted for invalidation per faction	210



TABLES

11.1 Composition of the Nationalrat (NR) since 1995 205	
11.2 Vote results on the validity of popular initiatives 208	
11.3 Overview of interviewed parliamentarians and their conflict of interest	211
11.4 Parties and their conflict of interest 214	
11.5 Interviewed parliamentarians and their voting behaviour concerning the	
validity of popular initiatives 216	
16.1 Optimistic valuation approach v. prudent valuation approach 300	
16.2 The economic situation aggravates: optimistic v. prudent company 30	1
17.1 Articles by domain 325	
17.2 Articles by function/strategies 326	
17.3 Conflicts by core function 326	
17.4 Conflicts by strategies 327	
18.1 References to conflict of interest by surrogates in family-physician	
interactions 342	



CONTRIBUTORS

JEAN-BERNARD AUBY, Professor of Public Law, Director of the 'Center on Changes in Governance and Public Law' (Chaire MADP ('Mutations de l'action publique et du droit public')), Sciences Po Paris (France).

RASHID BAHAR, Dr. iur., Associate Professor, University of Geneva; Bär & Karrer (Switzerland).

THOMAS BRAENDLE, MSc. in Economics, Faculty of Business and Economics, University of Basel (Switzerland).

ANNA CHRISTMANN, Dr. rer. soc., Senior Researcher on the NCCR-Project 'Cleavages, Governance and the Media in European Metropolitan Areas' at the Centre for Democracy Studies in Aarau (ZDA), University of Zurich (Switzerland).

MICHAL DAVALA, JUDr., LL.M., Ph.D. Candidate, Department of International and European Law, Faculty of Law, Masaryk University, Brno (Czech Republic).

MICHAEL DAVIS, Ph.D., Professor of Philosophy, Center for the Study of Ethics in the Professions, Illinois Institute of Technology, Chicago (USA).

GREGOR DOBLER, Dr. phil., Professor of Anthropology, Freiburg University (Germany).

ERHARD FRIEDBERG, Dr. phil., Professor of Sociology, Center for the Sociology of Organizations, Sciences Po Paris (France).

LUKAS HANDSCHIN, Dr. iur., Professor of Commercial and Corporate Law, University of Basel (Switzerland).



LIST OF CONTRIBUTORS

хi

DANIEL HÖGGER, lic. phil., MA, Research and Teaching Assistant, University of Basel (Switzerland).

CHRISTINA KNAHR, Mag., Dr. iur., MPA, Federal Ministry of Economy, Family and Youth (Austria).

ANTOINE MORAND, lic. iur., Research and Teaching Assistant at the University of Geneva (Switzerland).

AUGUSTE NGANGA MALONGA, LL.M., Legal Adviser, Organisation for Economic Co-operation and Development, Paris (France).

ANNE PETERS, Dr. iur., LL.M., Professor of Public International Law and Constitutional Law, University of Basel (Switzerland).

AUGUST REINISCH, MMag. Dr., LL.M, Professor of Public International Law, University of Vienna (Austria).

JAN CHRISTOPH RICHTER, Dr. iur., Director, Public Governance, Basel Institute on Governance (Switzerland).

MONIKA ROTH, Dr. iur., Professor of Compliance Management, Institute for Financial Services IFZ, Lucerne University of Applied Sciences and Arts (Switzerland).

BENJAMIN SCHINDLER, Dr. iur., Professor of Public Law, University of St. Gallen (Switzerland).

SUSAN P. SHAPIRO, Ph.D. soc., Research Professor, American Bar Foundation, Chicago (USA).

ANDREW STARK, Ph.D., Professor of Political Science and Strategic Management, Centre for Ethics, University of Toronto (Canada).

ALOIS STUTZER, Dr. oec. publ., Professor of Public Choice and Public Economics, University of Basel (Switzerland).

RENÉ URUEÑA, Assistant Professor and Director of the International Law Programme, Universidad de Los Andes, Bogotá (Colombia).





PREFACE

The city of Basel's statute on the recusal office holders and on disenfranchisement for elections to city bodies dates from 1872. It stipulates, for example, that a member of the Great Council, the 'Grosser Rat' (the legislative body of the city) must abstain from voting in matters of personal interest to himself or to a spouse or family members. In cases of other involvement, the recusal is 'left to his [the Council member's] conscience'. Why did the city and canton of Basel adopt such a statute as early as 1872? Switzerland and its federal sub-entities, the cantons, were already at that time mature democracies. Because of the small number of people involved, local government must more than any national government deal with many 'tangled loyalties'. Specifically, Basel had been governed almost since the Middle Ages by a few families, 4 colloquially referred to as 'the dough' (der Teig) of Basel.

This interdisciplinary study moves far beyond the narrow confines of a particular city and of a particular type of governance, and reaches out to national, global, and corporate and financial governance. The self-reflexive and analytical process promoted through the comparison of conflict of interest arising in different spheres of governance and in different branches allows us to reach a better understanding of what conflict of interest actually is, which problems it causes, and whether and how it should be addressed by politicians, regulators and judges.

This volume was made possible by diverse personal and financial contributions. For their essential financial contributions we wish to

xiii

¹ 'Gesetz betreffend den Austritt in Behörden, die Beschränkung der Stimmgebung bei Wahlen und die Ausschliessung der Wählbarkeit von Verwandten zu Mitgliedern von Behörden' of 4 March 1872 (SG 138.100).

² 'Im Falle von anderweitiger Beteiligung bleibt der Austritt seinem Gewissen überlassen.' (Sec. I. b) § 2.2. of the city of Basel's statute.

³ Shapiro, Tangled Loyalties.

⁴ See on nineteenth-century Basel, which still 'did indeed retain its medieval outline' Gossman, *Basel in the Age of Burckhardt*, Part I (pp. 19–107).



XİV PREFACE

thank the Swiss National Science Foundation and the Freiwillige Akademische Gesellschaft Basel. Personally and financially we were further supported by the Basel Institute on Governance, in particular by its former director, Anne Lugon-Moulin, MA, and Daniela Winkler, BA, also regarding the organisation of the authors' workshop. For expert research assistance we thank Andreas Steffen, MLaw, LL.M., Lucia Scharpf, intern at the Basel Institute on Governance, and, last but not least, lic. phil. Daniel Högger, MA, assistant editor of this volume.

We hold in dear memory Jan Richter, our colleague at the Basel Institute on Governance, author of Chapter 13 in this book, who passed away prematurely and will not be able to hold the fruit of our labour in his hands.

Anne Peters and Lukas Handschin Basel May 2012



ABBREVIATIONS

ABA American Bar Association
ACC Anti-Corruption Commission
AI Amnesty International

AktG Aktiengesetz (German Stock Corporation Act)

ALMA Asa Lalana Malagasy App. Ct. Appellate Court

APPE Association for Practical and Professional Ethics

ASG Assistant Secretary General

ATF Arrêts du Tribunal fédéral (Decision of the Swiss Federal Tribunal)

AU African Union

BBC British Broadcasting Corporation

BGE Bundesgerichtsentscheid (Decision of the Swiss Federal Tribunal)
BIANCO Bureau indépendant anti-corruption (Independent Anti-Corruption

Office)

BIT Bilateral Investment Treaty

BVerfGE Entscheidungen des Bundesverfassungsgerichts (Decisions of the

German Federal Constitutional Court)

CartA Federal Act on Cartels and other Restraints of Competition

(Switzerland)

CAT UN Committee Against Torture/Convention Against Torture and

Other Cruel, Inhuman or Degrading Treatment or Punishment/

United Nations Committee Against Torture

CC Civil Code (Code civil)

CCJE Conseil consultatif de juges européens (Consultative Council of

European Judges)

CCPR International Covenant on Civil and Political Rights

CDL Commission for Democracy through Law (Venice Commission)
CEDAW UN Committee on the Elimination of Discrimination Against Women/

Convention on the Elimination of Discrimination against Women

CERD UN Committee on the Elimination of Racial Discrimination/Inter-

national Convention on the Elimination of All Forms of Racial

Discrimination



More information

xvi

Cambridge University Press 978-1-107-02932-3 - Conflict of Interest in Global, Public and Corporate Governance Edited by Anne Peters and Lukas Handschin Frontmatter

CFI Court of First Instance (European Union)

CFO Chief Financial Officer

CIM Centre for International Migration and Development

CJ Chief Justice

CO Code des Obligations (Swiss Code of Obligations)

CVP Christlichdemokratische Volkspartei (Christian Democratic Party,

LIST OF ABBREVIATIONS

Switzerland)

DCGK Deutscher Corporate Governance Kodex (German Corporate

Governance Codex)

EC European Commission

ECHR European Court of Human Rights/European Convention of Human

Rights (Convention for the Protection of Human Rights and Funda-

mental Freedoms)

ECJ European Court of Justice EP European Parliament

ESCS European Coal and Steel Community

ETS European Treaty Series EU European Union

EVP Evangelische Volkspartei (Evangelical People's Party, Switzerland)

EWCA Civ England and Wales Court of Appeal (Civil Division)

FDP Freisinnig-Demokratische Partei (Free Democratic Party, Switzerland)

FIFA Féderation Internationale de Football Association

GA General Assembly

GAC Governance and Anticorruption
GAL Global Administrative Law

GATT General Agreement on Tariffs and Trade

GDP Gross Domestic Product

GesKR Gesellschafts und Kapitalmarktrecht (German Companies and Capital

Market Law)

GPS Grüne Partei Schweiz (Green Party of Switzerland)

GRECO Groupe d'Etats contre la corruption (Group of states against

corruption)

GTZ Gesellschaft für Technische Zusammenarbeit (German Society for

Technical Co-operation)

HGB Handelsgesetzbuch (German Commercial Code)

HRC Human Rights Committee

IAS International Accounting Standards IBA International Bar Association

IBRD International Bank for Reconstruction and Development

ICC International Chamber of Commerce/International Criminal Court

ICCPR International Covenant on Civil and Political Rights

ICJ International Court of Justice



LIST OF ABBREVIATIONS

xvii

ICSAB	International Civil Service Advisory Board
ICSC	International Civil Service Commission

ICSID International Centre for Settlement of Investment Disputes ICTY International Criminal Tribunal for the former Yugoslavia

IDA International Development Association IFC International Finance Corporation

IFRIC International Financial Reporting Interpretations Committee

IFRS International Financial Reporting Standards

IIC Independent Inquiry Committee into the United Nations Oil-for-

food Programme

ILM International Legal Materials

ILO International Labour Office/International Labour Organization

IMF International Monetary Fund

IOM Institute of Medicine of the National Academies, US

IUMI Institut Universitaire de Management International (Institute of

International Management)

JCC Japanese Commercial Code/Shôhô

KB King's Bench

LCD Loi fédérale contre la concurrence déloyale (Swiss Federal Law against

Unfair Competition)

LCIA London Court of International Arbitration

LTF Loi sur le Tribunal fédéral (Swiss Federal Supreme Court Act)

MFN Most-favoured nation

MiFID Directive on Markets in Financial Instruments
MIGA Multilateral Investment Guarantee Agency
NAFTA North American Free Trade Agreement

NASDAQ National Association of Securities Dealers Automated Quotation

NDI National Democratic Institute NGO(s) Non-governmental organisation(s)

NR Nationalrat (National Council, Switzerland)

NYSE New York Stock Exchange
ODA Official development assistance

OECD Organisation for Economic Co-operation and Development

OJ Official Journal (of the European Union)
OR Obligationenrecht (Swiss Code of Obligations)

PCA Permanent Court of Arbitration

PDG Président-directeur général (chief executive officer)

PIGs Public interest groups

PUMA OECD, Public Management Service

QI Qualified intermediary

SCC Swiss Criminal Code (Code pénal suisse)

SE Societas Europaea



xviii	LIST OF ABBREVIATIONS
SFAS	Statements of Financial Accounting Standards
SFBC	Swiss Federal Banking Commission (Eidgenössische Banken-
	kommission)
SJ	Semaine Judiciaire (Judicial Week)
SP	Sozialdemokratische Partei (Social Democratic Party, Switzerland)
SR	Ständerat (Council of States, Switzerland)/Systematische Rechtssamm-
	lung (Classified Compilation of (Federal) Legislation, Switzerland)
Stat	Statutes at Large, United States
StPO	Strafprozessordnung (German Code on Criminal Procedure)
SVP	Schweizerische Volkspartei (Swiss People's Party)
SZW	Swiss Review of Business and Financial Market Law
TEU	Treaty on the European Union
TFEU	Treaty on the Functioning of the European Union
UCITS	Undertakings for Collective Investment in Transferable Securities
	Directives
UN	United Nations
UNCAC	United Nations Convention against Corruption
UNCITRAL	United Nations Commission on International Trade Law
UNDP	United Nations Development Programme
UNESCO	United Nations Educational, Scientific and Cultural Organization
UN-	United Nations Office of the High Representative for the Least
OHRLLS	Developed Countries, Landlocked Developing Countries and Small
	Island Developing States
UNTS	United Nations Treaties Series
UPR	Universal Periodic Review
USAID	United States Agency for International Development
USC	United States Code
US\$	United States dollar
WB	World Bank
WHO	World Health Organization
WTO	World Trade Organization
ZPO	Zivilprozessordnung (Swiss Code of Civil Procedure)