

# Preface

This edited book, *Data Mining for Business Applications*, together with an upcoming monograph also by Springer, *Domain Driven Data Mining*, aims to present a full picture of the state-of-the-art research and development of *actionable knowledge discovery* (AKD) in real-world businesses and applications.

The book is triggered by ubiquitous applications of data mining and knowledge discovery (KDD for short), and the real-world challenges and complexities to the current KDD methodologies and techniques. As we have seen, and as is often addressed by panelists of SIGKDD and ICDM conferences, even though thousands of algorithms and methods have been published, very few of them have been validated in business use.

A major reason for the above situation, we believe, is the gap between academia and businesses, and the gap between academic research and real business needs. Ubiquitous challenges and complexities from the real-world complex problems can be categorized by the involvement of six types of intelligence ( $6I_s$ ), namely *human roles and intelligence*, *domain knowledge and intelligence*, *network and web intelligence*, *organizational and social intelligence*, *in-depth data intelligence*, and most importantly, the *metasynthesis of the above intelligences*.

It is certainly not our ambition to cover everything of the  $6I_s$  in this book. Rather, this edited book features the latest methodological, technical and practical progress on promoting the successful use of data mining in a collection of business domains. The book consists of two parts, one on AKD methodologies and the other on novel AKD domains in business use.

In Part I, the book reports attempts and efforts in developing domain-driven workable AKD methodologies. This includes domain-driven data mining, post-processing rules for actions, domain-driven customer analytics, roles of human intelligence in AKD, maximal pattern-based cluster, and ontology mining.

Part II selects a large number of novel KDD domains and the corresponding techniques. This involves great efforts to develop effective techniques and tools for emergent areas and domains, including mining social security data, community security data, gene sequences, mental health information, traditional Chinese medicine data, cancer related data, blog data, sentiment information, web data, procedures,

moving object trajectories, land use mapping, higher education, flight scheduling, and algorithmic asset management.

The intended audience of this book will mainly consist of researchers, research students and practitioners in data mining and knowledge discovery. The book is also of interest to researchers and industrial practitioners in areas such as knowledge engineering, human-computer interaction, artificial intelligence, intelligent information processing, decision support systems, knowledge management, and AKD project management.

Readers who are interested in actionable knowledge discovery in the real world, please also refer to our monograph: *Domain Driven Data Mining*, which has been scheduled to be published by Springer in 2009. The monograph will present our research outcomes on theoretical and technical issues in real-world actionable knowledge discovery, as well as working examples in financial data mining and social security mining.

We would like to convey our appreciation to all contributors including the accepted chapters' authors, and many other participants who submitted their chapters that cannot be included in the book due to space limits. Our special thanks to Ms. Melissa Fearon and Ms. Valerie Schofield from Springer US for their kind support and great efforts in bringing the book to fruition. In addition, we also appreciate all reviewers, and Ms. Shanshan Wu's assistance in formatting the book.

*Longbing Cao, Philip S.Yu, Chengqi Zhang, Huaifeng Zhang*  
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