

## Contents

List of Figures	page xi	
List of Tables	xiv	
Acknowledgments	xvii	
Abbreviations	xxi	
Places and Spellings	xxiii	
PART I. THE TRADE DATA		
1. Introduction	3	
2. Britain's Textile Exports to the Southern Cone: The Data	13	
PART II. THE MARKET CHAIN		
3. The Main Links in the Market Chain	51	
4. Knowing, Adapting to, and Managing Demand	91	
5. Contracts and Commissions	115	
6. Paying for Textiles: Return Remittances	141	
PART III. EXPLAINING THE DATA		
7. Developments in the Industrializing Core	187	
8. Developments in the Southern Cone	232	
9. Conclusions	271	
Appendixes		
A Main Sources Used	293	
B Always an Imperfect Statistical World	298	
C Statistical Tables to Chapter 2	310	

ix



X	Contents	
D	Sources of the Databases Used in Chapter 2	325
E	Notes of the Databases Used in Chapter 6	327
F	Selected United Kingdom Textile Export Prices to the Southern	
	Cone (pence per yard), 1815–1879	329
G	Shipwrecks of British Vessels Engaged in the United Kingdom—	
	Southern Cone Routes, a Sample for 1814–1859	331
Н	Freight Rates for United Kingdom Coal Exports to the	
	Southern Cone (£ per ton), 1850–1899	336
I	Main Internal Discords and International Conflicts in	
	Argentina, 1810–1852	338
J	Main Internal Discords and International Conflicts in Chile,	
	1810–1883	340
K	Number of Foreign Merchant Vessels Arrived at Buenos Aires,	
	1816–1848	341
L	Internal Transport Costs in the Southern Cone	343
Bibliogra	aphy	351
Index		375



## Figures

2.1.	United Kingdom exports to the world and to the Southern	
	Cone, 1817–1877. Five-year moving averages of annual series	
	in declared value (£ million)	page 23
2.2.	United Kingdom exports to the world and to Latin America.	
	Five-year moving averages of annual series in declared value,	
	1817–1877 (£ million)	24
2.3.	Textile and total United Kingdom exports to the Southern	
	Cone. Five-year moving averages of annual series in declared	
	value, 1817–1877 (£ million)	27
2.4.	United Kingdom exports to the Southern Cone, 1815–1899.	
	Shares of main categories of products (from declared value series)	28
2.5.	United Kingdom exports of cottons and linens to the Southern	
	Cone, 1817–1877. Indexes of quantum, 1850 = 100 (of series	
	in yards)	29
2.6.	United Kingdom exports of wool manufactures to the	
	Southern Cone, 1817–1877. Index of quantum, 1850 = 100	
	(of series in yards)	31
2.7.	Southern Cone per capita imports of cottons from the United	
	Kingdom (yards per inhabitant), as five-year moving averages,	
	1817–1877	33
2.8.	Standing of the Southern Cone in total United Kingdom	
	exports to the world. Five-year moving averages of shares from	
	series in declared value, 1817–1877	37
2.9.	United Kingdom exports to the Southern Cone, 1815–1879.	
	Annual averages in declared value (£000)	39
2.10.	Main United Kingdom wool manufactures exported to the	
	Southern Cone, 1815–1879. Millions of yards (annual averages)	43
3.I.	Packing costs as a share of the invoice cost. A sample of 386	
	shipping operations from Liverpool to Buenos Aires, 1829–1842	56

хi



xii	Figures	
3.2.	British textile exports to the Southern Cone during the first	
	half of the nineteenth century. Main levels of trade networks	
	(arrows refer to transfer of goods only)	58
3.3.	Minimum number of British merchant houses operating in the	
	Southern Cone during the first half of the nineteenth century	70
3.4.	Marine insurance as a share of the invoice cost. A sample for	
	271 export operations from Liverpool to the River Plate,	
	1817–1845	83
4.1.	Combined loading and unloading time of British vessels	
	in Buenos Aires. A sample for 475 vessels, 1832–1851	114
6.1.	United Kingdom exports and imports to and from the	
	River Plate, 1815–1879 (£000)	145
6.2.	United Kingdom exports and corrected imports to and	
	from the River Plate, 1815–1853 (£000)	146
6.3.	United Kingdom imports of untanned hides, 1815–1879.	
	Annual averages per main origins (thousands of cwt)	148
6.4.	United Kingdom imports from Chile, 1815–1899 (£million)	
	in official values from 1815 to 1853 and in real values from	
	1854 to 1899	163
6.5.	United Kingdom imports of copper ores from Chile (tons),	
	1815–1879	163
7.1.	Share of wool manufactures mixed with cotton within declared	
	values of United Kingdom exports of wool manufactures to the	
	Southern Cone, 1815–1879	191
7.2.	Selected United Kingdom cottons and linens export prices	
	to the Southern Cone (pence per yard), 1815–1879	192
7.3.	Selected United Kingdom wool manufactures' export prices	
	to the Southern Cone (pence per yard), 1815–1879	193
7.4.	Terms of trade of the Southern Cone with the United Kingdom.	
	Relative prices of main Southern Cone staples to British printed	
	cottons exported to the Southern Cone, 1815–1856	195
7.5.	Premiums at Lloyds for shipments to Valparaiso (shillings per	
	£100), 1822–1849	198
7.6.	A sample of insurances (as share of invoice costs) effected by	
	Huth & Co. for textile shipments from Liverpool to Valparaiso,	
	1830–1851 (125 operations)	198
7.7.	Tonnage of British Empire–registered vessels (tons 000),	
	1821–1874	210
7.8.	Shipping freight rates as shares of invoice costs (a sample for	
	290 shipments from Liverpool to the River Plate), 1817–1845	218



	Figures	xiii
7.9.	Coal shipping freight rates from the United Kingdom	
	to Buenos Aires and Valparaiso (£ per ton), 1850–1899	220
7.10.	Ocean freight rates from the Southern Cone to the	
	United Kingdom (£ per ton), 1809–1865	222
8.1.	Share of import duties on total government revenues of Chile,	
	1817–1879	234
8.2.	Estimated import duties effectively paid by British exports	
	of wool manufactures to Chile (weighted ad valorem rate),	
	1815–1877	240
8.3.	United Kingdom exports to the River Plate (£000),	
	1817–1880	248
8.4.	United Kingdom exports to Chile (£000), 1817–1880	250
9.1.	Southern Cone textile imports from the United Kingdom.	
	Five-year moving averages of the series where 1850 = 100.	
	Weighted indexes of total and per capita imports in volume,	
	1817–1877	272
9.2.	Southern Cone imports from the United Kingdom. Five-year	
	moving average of the series where 1850 = 100. Weighted	
	index of per capita textile imports in quantity and index of	
	total values imported (including all products), 1817–1877	273
9.3	Chilean copper production (in thousand tons). Annual	
	averages, 1801–1859	285
В.1.	Assessing Valparaiso's re-export trade of British manufactures,	
	1844–1879	306



## **Tables**

2.I.	Compound Annual Growth Rate of United Kingdom Exports,	
	Based on Five-Year Moving Averages of Annual Series in	
	Declared Value	page 25
2.2.	United Kingdom Exports to the Southern Cone, 1815–1879	26
2.3.	Textile Yards Exported from the United Kingdom to the	
	Southern Cone (Millions of Yards in Annual Averages),	
	1815–1879	32
2.4.	Annual Average Yards Imported per Inhabitant from the	
	United Kingdom to the Southern Cone, 1815–1879	33
2.5.	Latin America's Shares from Declared Value Series in	
	World Exports from the United Kingdom, 1815–1899	35
2.6.	Latin American Regions' Shares from Declared Value of	
	United Kingdom Exports to Latin America, 1815–1879	36
2.7.	Southern Cone Standing in United Kingdom Exports to	
	South America, Based on Shares from Declared Value Series	
	(Excluding the Guianas), 1815–1879	38
2.8.	Southern Cone Standing in United Kingdom Exports to	
	Spanish Latin America and Brazil, Based on Shares from	
	Declared Value, 1815–1879	38
2.9.	United Kingdom Textile Exports to the Southern Cone, Based	
	on Annual Averages of Declared Value (£000), 1815–1879	40
2.10.	United Kingdom Cottons Exported to the Southern Cone	
	(Excluding Yarns), Shares of Main Categories Based on	
	Declared Value, 1815–1879	41
2.11.	United Kingdom Exports of Wool Manufactures (Excluding	
	Yarns) to the Southern Cone, Based on Main Products and	
	Shares from Declared Values, 1815–1879	42
2.12.	United Kingdom Exports of Linens to the Southern Cone,	
	Based on Shares by Categories of Products with Percentage	
	Based on Declared Values	44

xiv



	Tables	xv
2.13.	United Kingdom Exports of Cottons to the World (Excluding	
	Yarns), Based on Shares of Selected Destinations from Declared	
	Values, 1815–1879	45
2.14.	United Kingdom Wool Manufactures Exports (Excluding	
	Yarns) by Main Destinations, Based on Declared Values	
	(£000), 1815–1879	46
2.15.	United Kingdom Exports of Linens to the World (Excluding	
	Yarns), Based on Share of Selected Destinations with Declared	
	Value, 1815–1879	47
3.I.	Geographical Distribution of Hodgson's Top-100	
	Correspondents, 1818–1844	68
4.I.	Main Textile Products Exported by Britain to the Southern	
·	Cone, 1810–1855	95
4.2.	Chilean Imports for National Consumption, Shares by	
•	Main Origins, 1844–1879	96
5.I.	Average Charges on Consignments from Britain to the	
	Southern Cone during the First Half of the Nineteenth	
	Century	132
6.1.	Hodgson, Robinson & Co.'s remittances from Buenos Aires,	
	1817–1844 (Shares of Remittance Means on Total Values	
	Remitted)	143
6.2.	United Kingdom Imports from Argentina and Uruguay,	15
	Annual Averages (£000) in Official Values from 1815 to 1853	
	and in Real Values from 1854 to 1879	144
6.3.	British Customs' Recorded Trade Balance between the	
,	United Kingdom and the River Plate, Annual Averages	
	(£000), 1815–1879	150
6.4.	Chile's Production of Fine Silver (Tons), 1701–1879	155
6.5.	Chile's Production of Fine Gold (Kilograms), 1811–1880	155
6.6.	Chilean Coinage of Gold and Silver, Annual Averages	
	(£000), 1815–1879	157
6.7.	Chilean World Exports of Bullion, Specie, and Minerals	, ,
,	Containing Gold or Silver, Excluding Re-exports, Annual	
	Averages (£000), 1844–1879	158
6.8.	Chilean Exports of Bullion and Specie to the United Kingdom,	
•	Including Nationalized Re-exports and Excluding "in Transit"	
	Precious Metals, Annual Averages (£000), 1844–1879	159
6.9.	British Customs' Recorded Trade Balance between the United	
	Kingdom and Chile Annual Averages (f000) 1815–1870	160



xvi	Tables	
6.10.	United Kingdom Imports from Chile, Annual Averages	
	(£000), in official values from 1815 to 1853 and in real values	
	from 1854 to 1879	161
6.11.	United Kingdom Imports from Chile, Selected Products,	
	Annual Averages (£000), Official Value (OV) versus	
	Real Value (RV), 1854–1856	162
6.12.	Share of Main Destinations of Chilean Copper Exports	
	Measured by Value (Ores, Regulus, and Refined Copper Added	
	Together), 1844–1849	167
7.1.	Prices of Main Textiles Exported from the United Kingdom to	,
,	the Southern Cone, Annual Averages (pence per yard),	
	1815–1879	188
7.2.	United Kingdom Import Duties on the Main Southern Cone	
,	Produce Exported to Britain during the First Half of the	
	Nineteenth Century, 1823–1897	228
8.1.	Chilean Import Duties on Foreign Textiles (Ad Valorem Rate),	
	1815–1877	237
8.2.	Buenos Aires's Import Duties on Foreign Textiles (Ad Valorem	5,
	Rate), 1822–1860	239
9.1.	Printed Cottons Exported from Liverpool to Buenos Aires	
	(Development of Main Variables Explaining the Growth of	
	British Textile Exports to the Southern Cone), 1815–1875	279
С.1.	United Kingdom Exports to the Southern Cone, Latin America,	
	and the World. Exports of British and Irish Produce, Declared	
	Value (£000), 1815–1879	310
C.2.	United Kingdom Textile Exports to the Southern Cone,	
	1815–1879 (thousands of yards)	312
C.3.	United Kingdom Exports by Selected Destinations, Declared	
	Value of the Produce of the United Kingdom (£000),	
	1815–1879	314
C.4.	United Kingdom Textile Exports to the Southern Cone,	
	British and Irish Produce, Declared Value (£000), 1815–1879	317
C.5.	United Kingdom Exports of Cottons (Excluding Yarns),	
	Selected Destinations, Declared Values (£000), 1815–1879	318
C.6.	United Kingdom Exports of Wool Manufactures, Excluding	
	Yarns (*), Selected Destinations, Declared Values (£000),	
	1815–1879	320
C.7.	United Kingdom Exports of Linens (Excluding Yarns),	
	Selected Destinations, Declared Values (£000), 1815–1879	322
C.8.	United Kingdom's Exports to the Southern Cone, Declared	
	Value, Main Products, 1815–1899	324